

# Relationship Manager (f/m)



SAM Indexes seeks an entrepreneurial **Relationship Manager (f/m)** who has a successful track record of at least 5 years in financial services including 3 years of client relations experience. SAM Indexes is responsible for global sales, licensing, media relations, marketing as well as client services for the Dow Jones Sustainability Indexes and other benchmarks in the growing field of sustainability investing.

As relationship manager you will be in charge of business development for SAM's index business in several countries. You will build and expand relationships with customers, prospects and other key stakeholders and represent SAM at conferences and other events. Within the region you cover you will also take a lead on identifying and developing new product opportunities and business areas. Your workplace will be Zurich. Frequent travelling will be required.

You have an academic degree or equivalent experience with appropriate further education and work experience. You are a self-starter with entrepreneurial spirit, stamina and passion for the field of sustainability. Strong written and verbal communication skills in English complement the qualities that you bring along.

Headquartered in Zurich, SAM was founded in 1995 as an independent investment company specializing in sustainability investments. Today, SAM is one of the world's leading institutions in this sector. The group has a staff of 90 highly-qualified individuals who are mostly based in Zurich. Its clientele includes banks, insurance companies, pension funds, foundations and private clients. SAM's index business was established in 1999 with the launch of the Dow Jones Sustainability Indexes – the world's first global sustainability benchmarks. Today, the indexes are licensed to asset managers and banks in 16 countries with more than US\$6bn being managed against this index family.

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**Interested? Please send us your application to the following address:**

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