

Media Release

Zurich, February 14, 2005

Christian Werner appointed head of SAM Research

As of February 2005, Dr. Christian Werner will be in charge of the SAM Group's Research team consisting of financial and sustainability specialists.

Prior to joining SAM, Christian Werner – who has a PhD in economics – previously held various top management positions in Germany's Allianz Group. Having served as European Head of Research with Allianz Asset Management and Deutscher Investment Trust and Allianz Dresdner Asset Management in Frankfurt, his last post there was as Global Research Manager.

In this capacity he was member of the committee responsible for making decisions for all Global Research activities, as well as acting as coordinator of the Global Research teams in Europe, the USA, Japan and Asia. He was also head of the Global Health Care team and portfolio manager for both institutional and retail funds. Christian Werner studied economics at the University of Freiburg in Breisgau, and was awarded a doctorate from the Institute for Statistics and Econometrics for his thesis on "The effects of the shadow economy on employment".

SAM Research has a highly skilled international team of specialists with an interdisciplinary background and large pool of know-how. Its extensive international network in the field of sustainability and its close company contacts provide a platform for the exchange of know-how and give insights into industries and companies, as well as into corporate sustainability and company valuations.

Because it is organised along the lines of different industries, SAM Research is able to consistently adopt a best-in-class approach which is based on a combination of industry analysis, sustainability analysis and traditional company analysis. An independent study published in 2004 recognised SAM's Research team as world leaders in several categories.

For more information please contact:

Cécile Heusser-Bachmann
Communications Coordinator
SAM Sustainable Asset Management
Seefeldstrasse 215
8008 Zürich
Tel. +41 1 397 10 22
email: cecile.heusser@sam-group.com

www.sam-group.com

SAM Group was founded in 1995 as an independent asset management company for sustainability investments. Today SAM is one of the world's leading institutions in this sector. Its clientele includes banks, insurance companies, pension funds, foundations and private clients.

SAM carries out systematic research to identify successful companies that meet sustainability criteria. The integration of these future-oriented criteria into the investment process provides investors with a high degree of security, transparency and an attractive return.

In addition to individual mandates for institutional investors and private clients, SAM offers financial products in the areas of global & European equities, innovative energy technologies, sustainable food production, water, resource efficiency, sustainability pioneers, sustainability leaders and private equity.

SAM's expertise is based on its own independent research and an active worldwide sustainability network. Together with Dow Jones Indexes and STOXX, SAM has launched a family of sustainability indexes to track the performance of companies that are industry leaders in terms of sustainability. As part of this process, SAM assesses over 1,000 companies every year.

SAM is headquartered in Zurich (Switzerland), with branches and representative offices in Barcelona, (Spain), Melbourne (Australia), Milan (Italy), Sonoma (California, USA), and Stockholm (Sweden).
